



G R O U P
Creating Value. Building Trust.
Builders & Developers

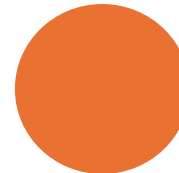
SUMIT



06th September 2024

Overview of Sumit Group

- Active in the construction industry since 1986
- Projects Developed in Mumbai and Goa
- Re-development forte with expertise in Open Plots, SRA, MHADA, Collector's Land and Amenity Plot as per most schemes of DCPR 2034 (33-5/7/9/12/11 etc)



Sumit Group at a Glance

38+ Years

OF REAL ESTATE
EXCELLENCE

45+

LAKH SQ FT SPACE
DELIVERED

7000+

HAPPY FAMILIES

64+

PROJECTS DELIVERED

MEMBER

of
CREDAI-MCHI,
NAREDCO & BDA

2018

NSE LISTING

500 Crore +

MARKET
CAPITALIZATION

100+

EMPLOYEES

2

TOWNSHIPS

15+

LAKH SQ FT UNDER
CONSTRUCTION

6

ONGOING PROJECTS

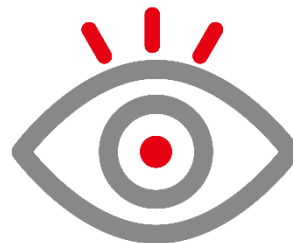
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UPCOMING
PROJECTS



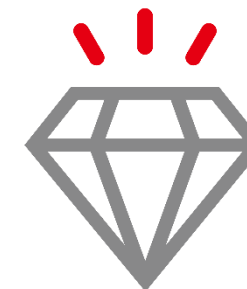
MISSION

To set new standards in eco-friendly living, providing comfort and convenience to the entire community. By focusing on sustainable development, we aim to create lifestyle-enhancing benchmarks that not only meet the needs of today but also ensure a greener and more harmonious future for all.



VISION

To create lifestyle enhancing, eco-friendly benchmarks that provide comfort and convenience to the community at large.



VALUES

- Innovation
- Trust
- Quality
- Customers Centricity
- Teamwork
- Social Responsibility



Mr. SUBODH NEMLEKAR
Director – Non Executive



Mr. MITARAM JANGID
Managing Director






Mr. BHUSHAN NEMLEKAR
Whole Time Director

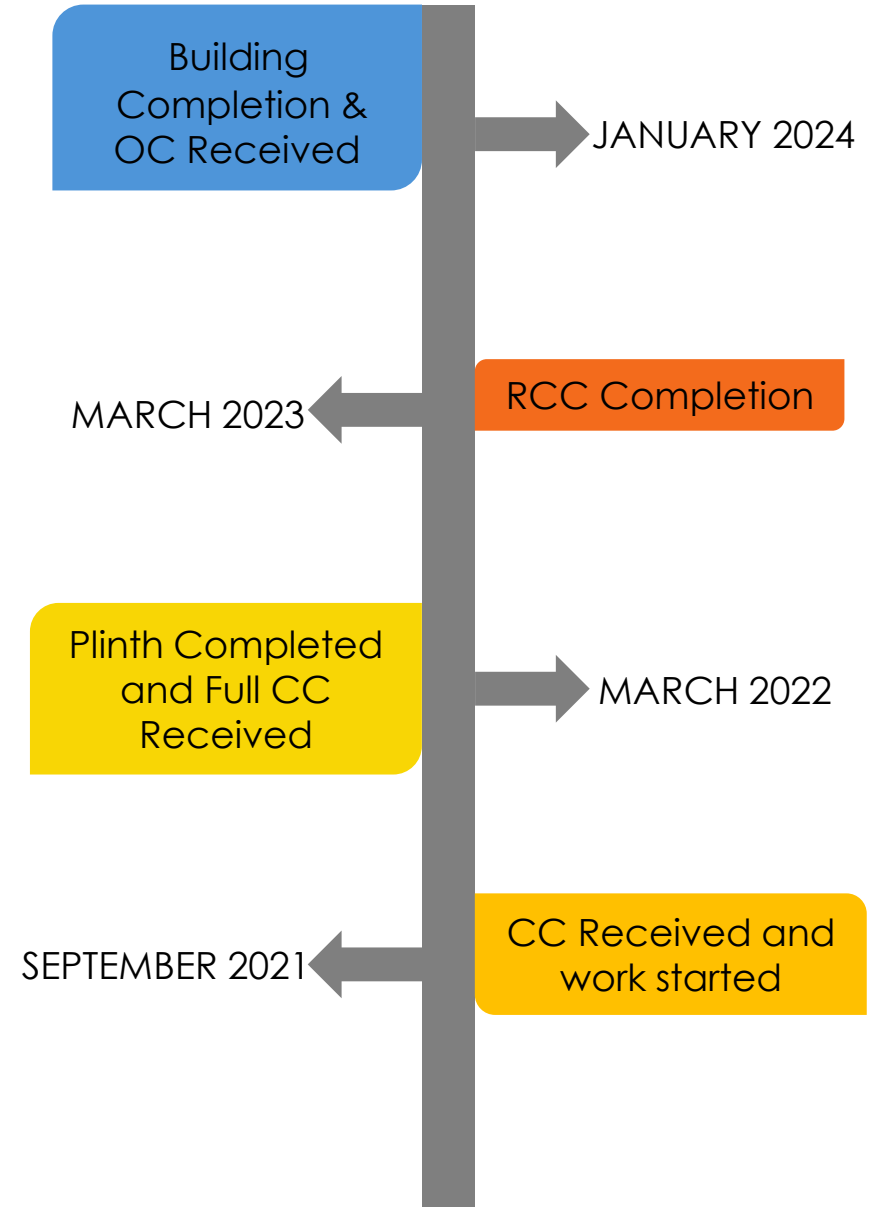


Ms. AMRUTA JANGID
Head – Marketing & Branding Operations

Projects Completion | 2024

Project	 SUMIT ONE <small>THE FIRST IN LUXURY</small>	 AR ENCIEL <small>Near Sarvoday Nagar, Jain Temple Mulund West</small>	 Sumit Atulyam <small>Unmatched lifestyle</small>
Type	Redevelopment	Open Plot Land	Redevelopment
Location	Borivali (W)	Mulund (W)	Matunga (W)
Project Construction Area	89,000 Sq. Ft.	1,70,000 Sq. Ft.	1,88,000 Sq. Ft.
No. Of Units	49	154	128
No. Of Floors	G+19	G+22	G+21 (2 Towers)
RERA Completion Date	Dec '24	Oct '24	Dec '24
Targeted Completion Date	Delivered with OC in January 2024	Delivered with OC in April 2024	Delivered with OC in July 2024

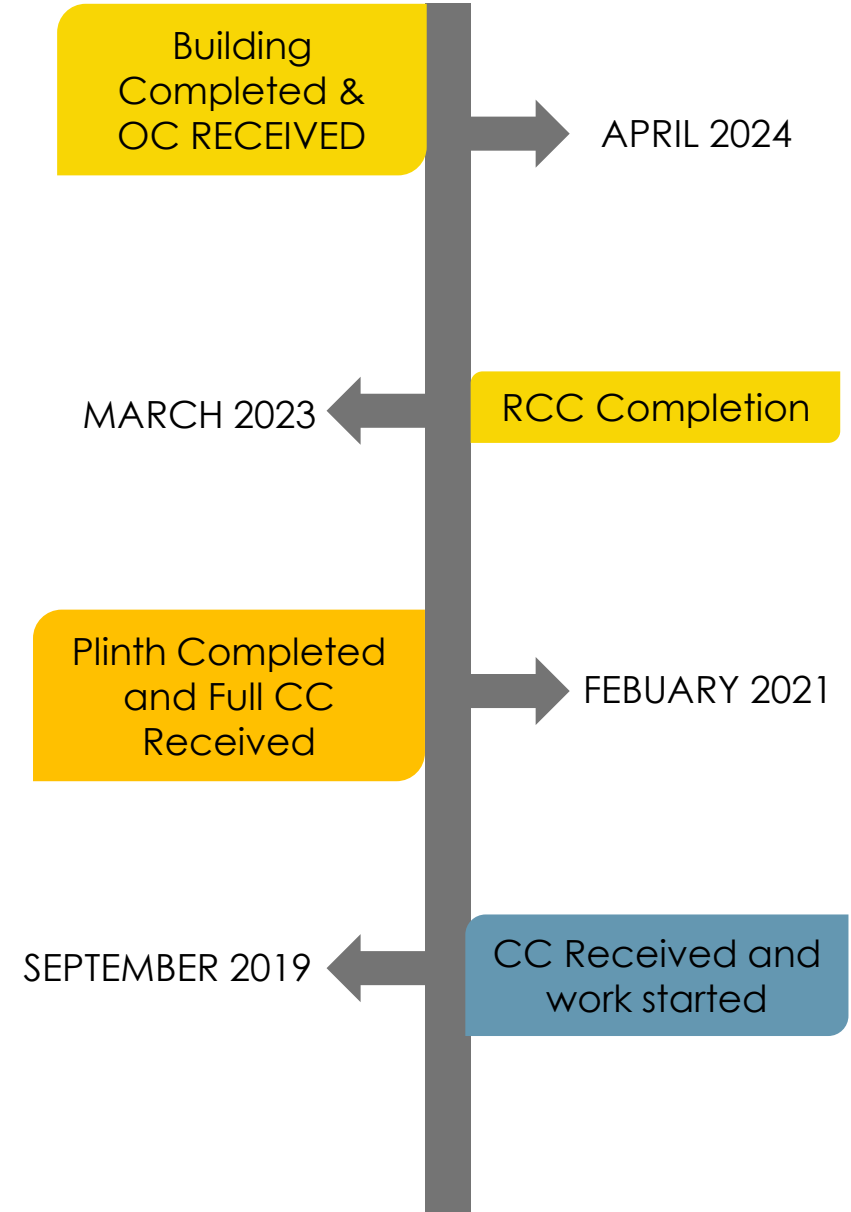
Sumit One | Delivered Jan 2024



Sumit Arcenciel | Delivered April 2024



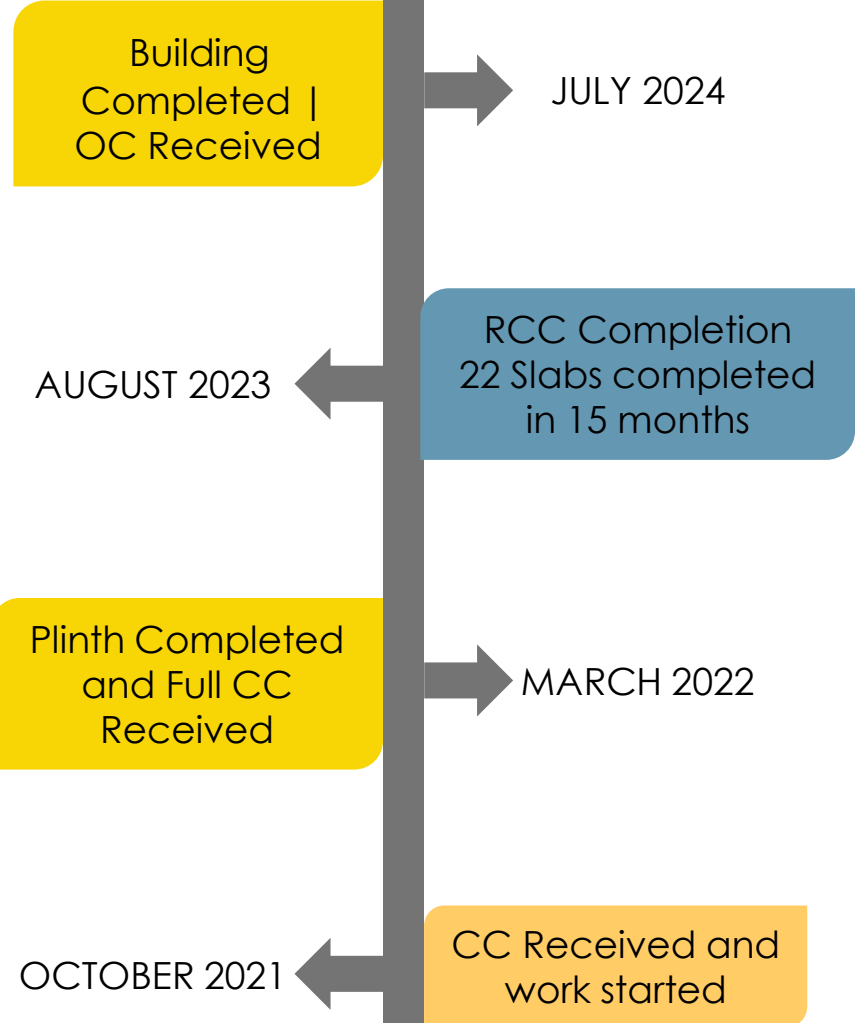
A R C E N C I E L
Near Sarvoday Nagar, Jain Temple
Mulund West



Sumit Atulyam | Delivered July 2024



Sumit
Atulyam
Unmatched lifestyle



OUR UPCOMING PROJECTS

Sr. No	Name of Firm	Project Name	Location	Land area	Land ownership	Type of Project	Category	Usage Type	Free Sale FSI Approx	Estimated Project Sales	Sumit Woods Limited Share in	Duration of Project for completion	Already Invested Equity	Project Debt (Sanction)	Project Debt (Disbursement)
				Sq mtr				Sq ft	Cr	%	years	cr	cr	cr	
1	Sumit Woods Limited	Sumit param	Borivali	8,000	Development Agreement	Open Development	Premium	Residential	1,42,000	425	100	4	15	95	18.5
2	Sumit Woods Limited	Gurukrishna	Vile Parle	2,500	Re-development	Re-development	Aspirational	Residential	25,500	125	100	1	15	40	13
3	Sumit Woods Limited	Vidhyavihar	Dadar	1,100	Re-development	Re-development	Aspirational	Residential	40,000	160	100	3	4.7	NA	NA
4	Sumit Woods Limited	Sumit Bells A	Goa	1,400	Development Agreement	Open Development	Premium	Residential	16,000	13	100	1	7	4	3
5	Sumit Woods Limited	Dattani Trade centre	Borivali	3,100	Re-development	Re-development	Boutique A Category	Commercial	1,50,000	445	100	4	2	NA	NA
6	Sumit Woods Limited	Jai Shivam CHSL	Malad	5,000	Re-development	Re-development	Premium	Residential	75,000	230	100	4	0.1	NA	NA
7	Sumit Hills Private Limited	Brothers	Mahim	6,600	Re-development	Re-development	Super Premium	Residential	1,70,000	737	73	5	12	NA	NA
8	Sumit Star Land Developers LLP	Span Trident	Bhayandar	2,000	Development Agreement	Open Development	Aspirational	Residential	50,000	19	25	3	23	NA	NA
9	Sumit Pragati Venture LLP	Bhakti Sudha	Santacruz	3,600	Re-development	Re-development	Aspirational	Residential	64,000	50	50	4	-	NA	NA
10	Sumit Woods Limited	Hedarkar	Prabhadevi	3,000	Re-development	Re-development	Premium	Residential	95,000	500	100	5	-	NA	NA
Total									8,27,500	2704 Cr					

*Expected Revenue figures are the approximate amount that we will recognise in 3 to 5 years. Actual figures may vary.

*Timeline for new project may vary as per approval receive.

Sumit Group Financial Profile



OUR FINANCIAL PARTNERS

TATA CAPITAL
Housing Finance



ADITYA BIRLA GROUP



Housing Development Finance
Corporation Limited

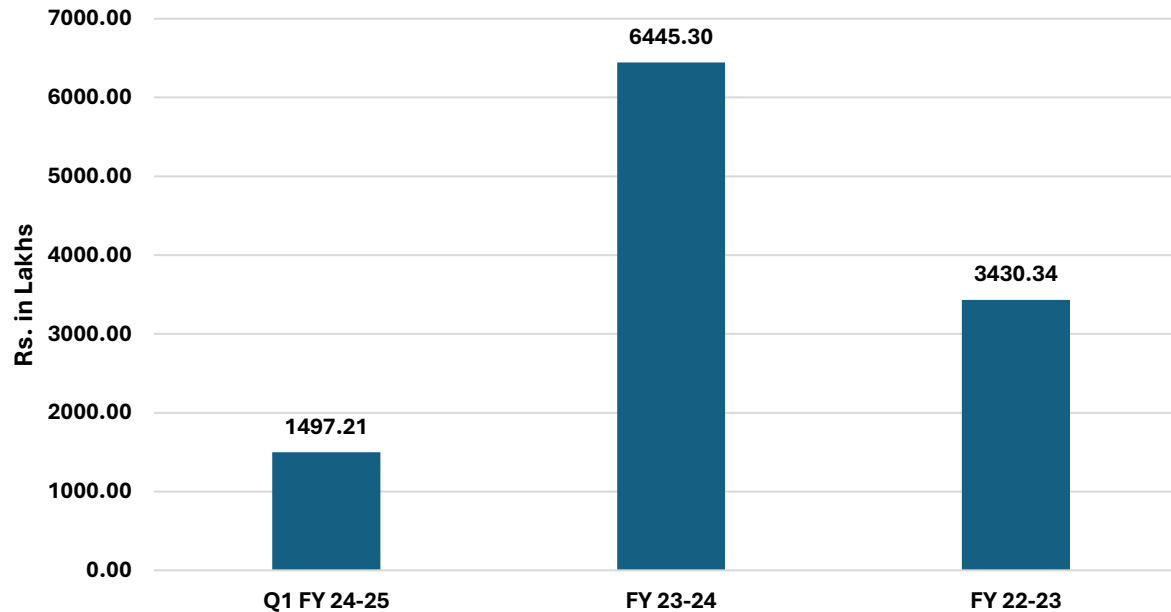


CAPRI GLOBAL

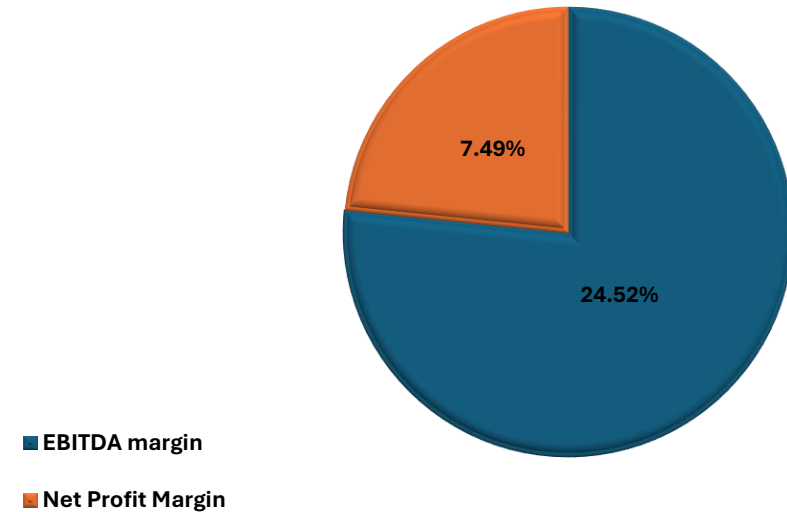
Standalone Financials

Standalone revenue from operation Growing by **87.89%** on YoY.

Revenue from Operations



Standalone Results for the Year ended March 31, 2024

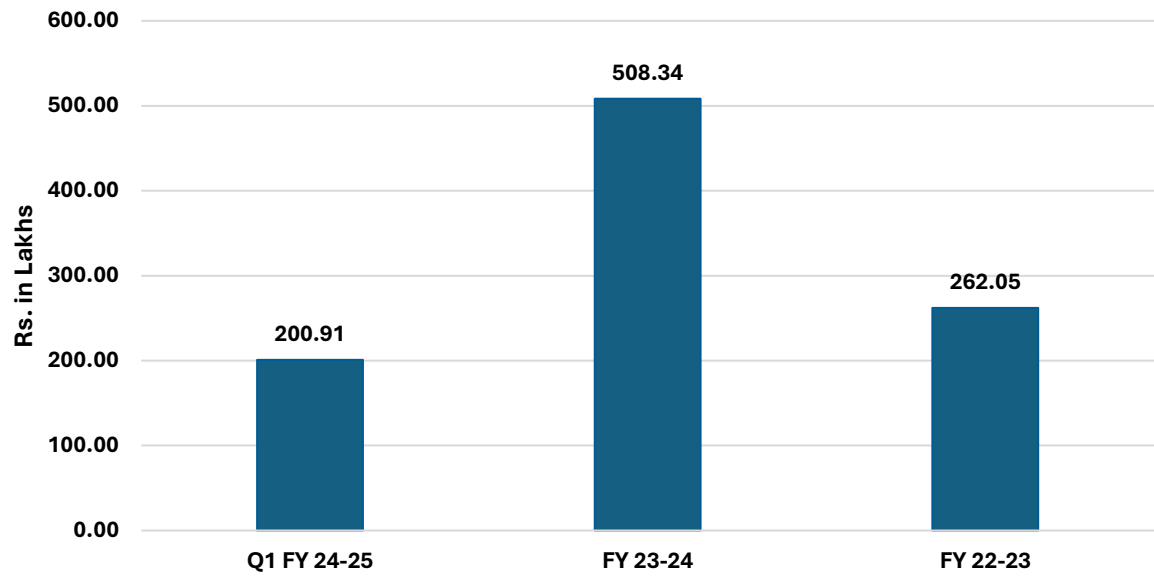


Our EBITDA margin came at **24.52%**, and Net Profit Margin at **7.49%** on standalone basis for Year ended March 31, 2024

Note : Net Profit Margin = Net Profit / (Loss) for the period ÷ Total income

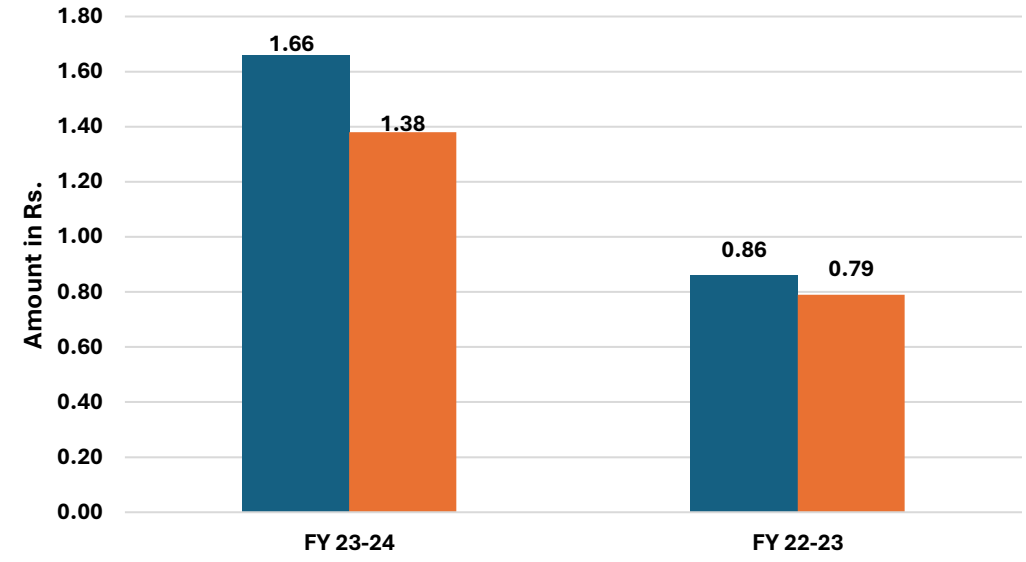
Standalone Financials results

Standalone Profit/(Loss) After Tax



Profit after tax has increased 93.99% YoY basis

Standalone Earning Per Share



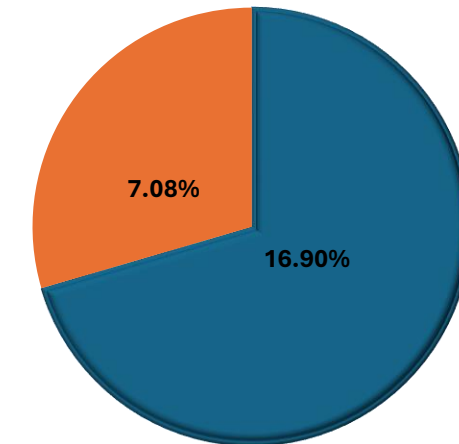
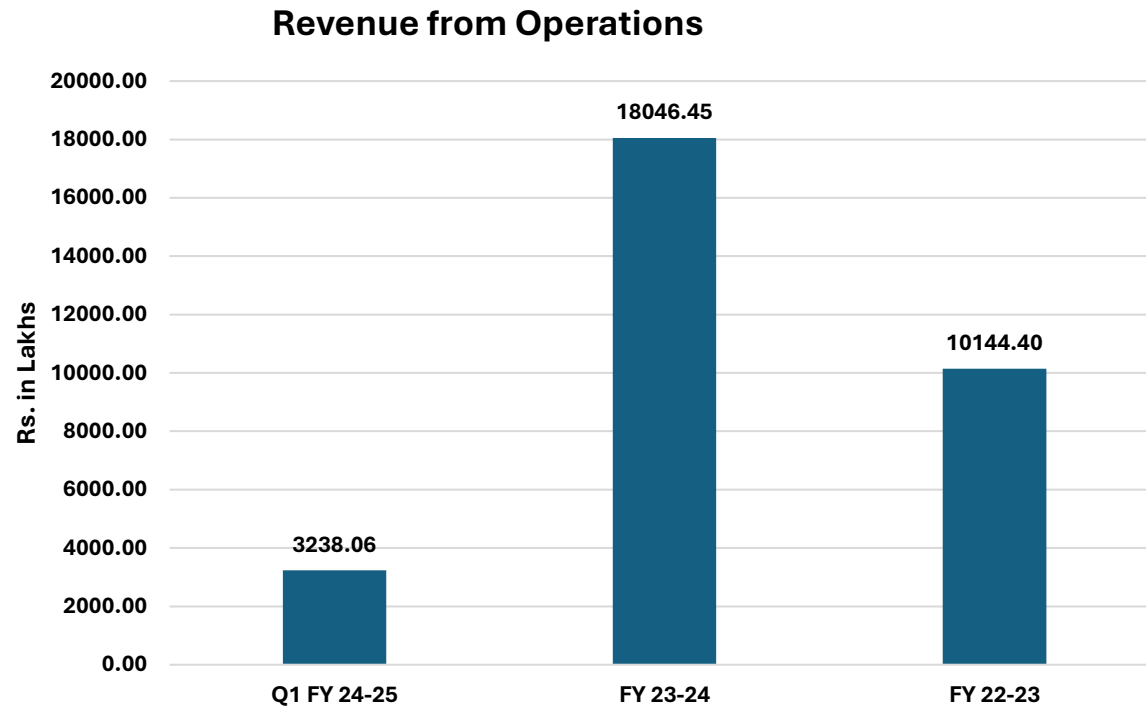
Basic EPS Diluted EPS

Increase in EPS

Consolidated Financials

Consolidated Revenue from operations is growing by 77.90% YoY basis

Consolidated Results for the Year ended March 31, 2024

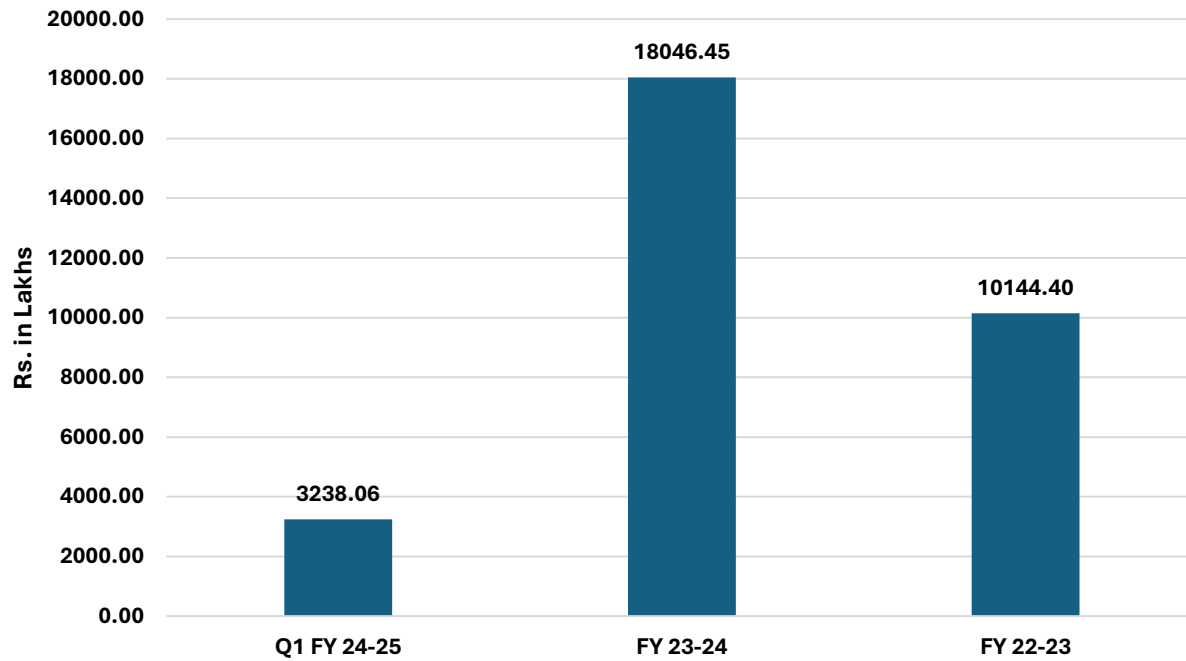


Our EBITDA margin came in at 16.90%, and Net Profit Margin, stood at 7.08% on consolidated basis for the Quarter ended June 30, 2024.

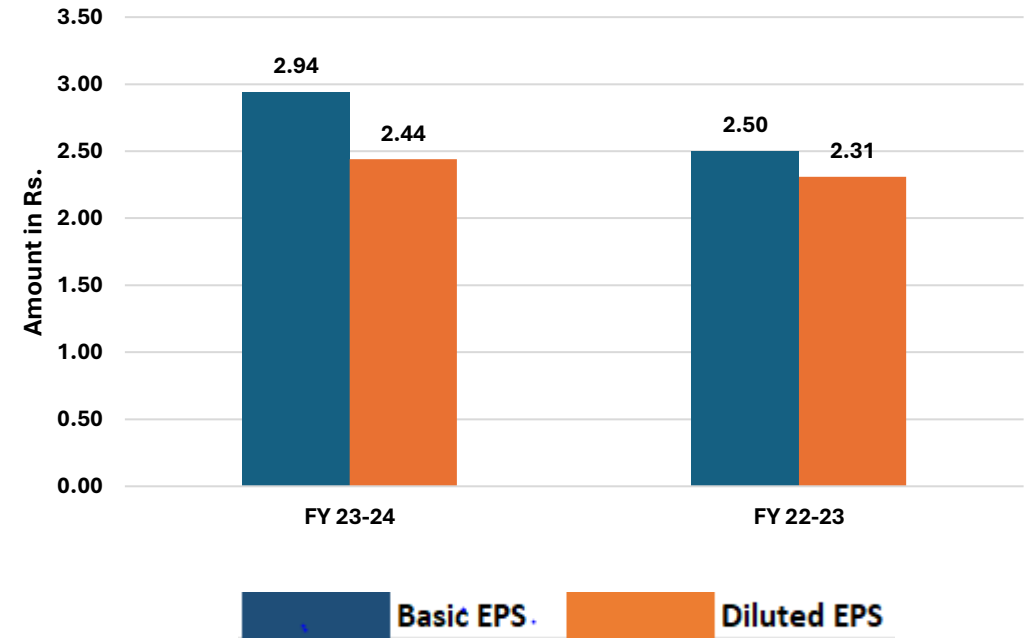
Note : Net Profit Margin = Profit / (Loss) for the period ÷ Total income

Consolidated Financials results

Revenue from Operations



Consolidated Earning Per Share

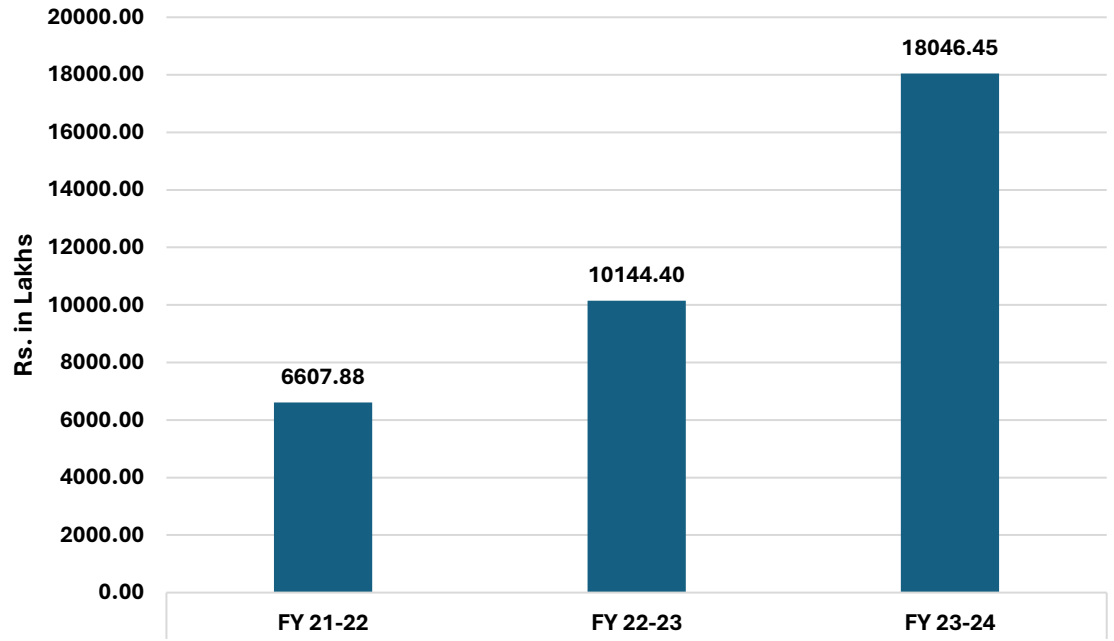


Our Profit after Tax has increased by 50.69% YoY Basis

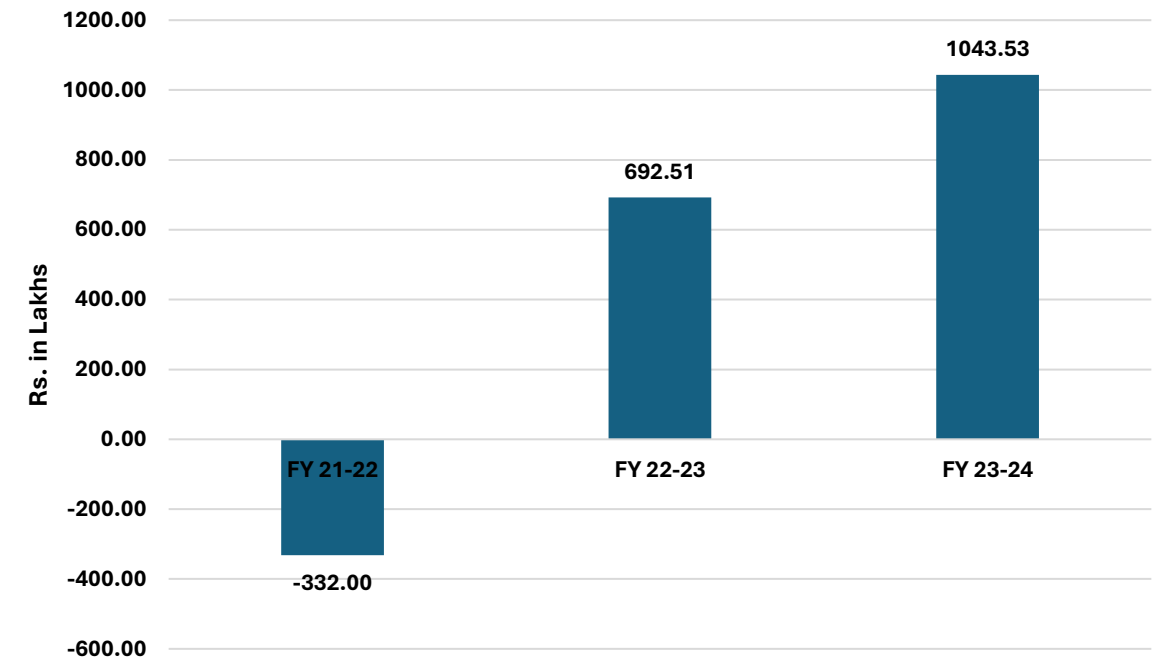
Increase in EPS

Annual Trends – Last 3 Years

Sales Value (Amount in lakhs)

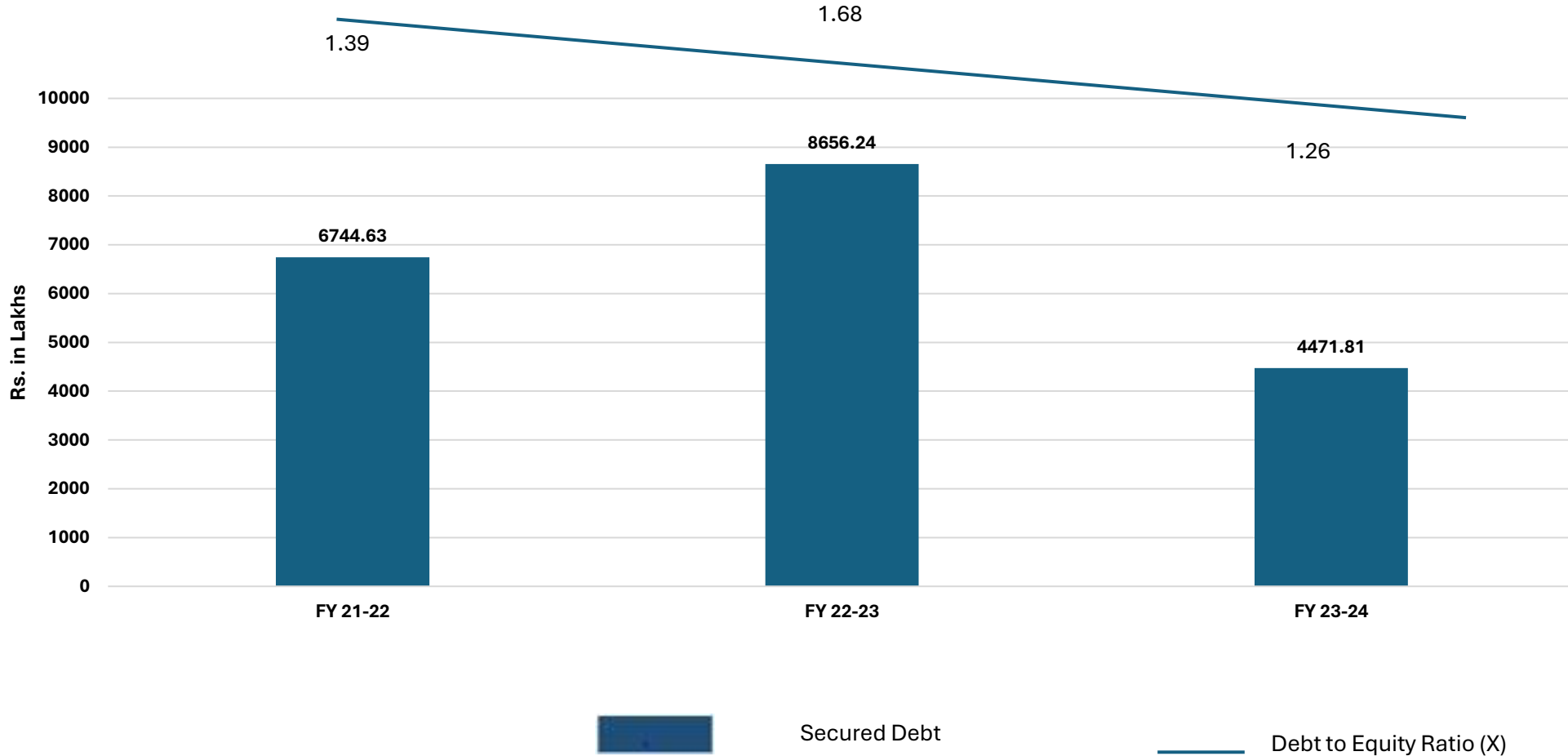


PAT (Amount in lakhs)



De-leveraging & Improving Debt Profile

SECURED DEBT & DEBT TO EQUITY RATIO



OUR COMPLETED PROJECTS IN MUMBAI

- **MATUNGA**

SUMIT ABODE – I
SUMIT ABODE – II
SUMIT ATULYAM

- **LALBAUG**

SUMIT BHOOMI AVENUE
OM SUMIT
SUMIT BHAVAN

- **SION**

SUMIT LATA

- **BKC**

SIDDHANT (GOVT. CONTRACT)

- **BYCULLA**

SUMIT HENDRE RESIDENCY

- **VILLE PARLE**

SUMIT SAI PRASAD

- **ANDHERI WEST - VERSOVA**

JUHU OMKAR

- **JAWHAR**

SUNSET POINT & HOLIDAY
HOMES (GOVT. CONTRACT)

- **GOREGAON WEST**

SUMIT SAMARTH ARCADE
(COMMERCIAL & RESIDENTIAL
PROJECT)

- **MALAD EAST**

SUMIT PRAMUKH ENCLAVE
MSP SANGH (TRUST TENDER)

- **BORIVALI WEST**

SUMIT GARDEN GROVE
MANAN
SUMIT ENCLAVE
MITASU ENCLAVE
SUN SUMIT
MITASU APARTMENT
SUMIT ONE

- **BORIVALI EAST**

SUMIT PROXIMA
SHARDA SAHANIWASTT

- **VIRAR WEST**

SUMIT GREENDALE (TOWNSHIP)
SUMIT GREENDALE NX (TOWNSHIP)

- **GORAI**

GORAI SUMIT
VISHWAKARMA
JAY
GORAI MITASU

- **KANDIVALI WEST**

GAURAV JAMUNA
RAILMITRA
SAROVAR
DATTATARAY
CHARKOP MITASU
VAISHALI
KEDARNATH
SUN-N-SHELL
AMRUTA
GHARKUL
MITNAYAN
SAI SUMIT
DHWANI

- **MULUND**

ARCENCIAEL



OUR ONGOING PROJECTS IN MUMBAI



BORIVALI (W)
RERA POSSESSION IN MARCH '29



VILLE PARLE (E)
RERA POSSESSION IN DECEMBER '25

OUR ONGOING PROJECTS IN MUMBAI



SUN SUMIT
DEEPSHAL

BORIVALI (W)
RERA POSSESSION IN DECEMBER '26



SUN SUMIT
JEEVAN MANGAL

BORIVALI (W)
RERA POSSESSION IN JUNE '25

OUR COMPLETED PROJECTS IN GOA

- **PONDA**

CASA MITASU
MITASU MANOR
MITASU MANSION
MITASU MARVEL
MITASU RESIDENCY
NIRMALA RESIDENCY
SUMIT CLASSIC
SUMIT GARDEN
SUMIT HILL CLAVE
SUMIT MOUNT 1
SUMIT MOUNT 2
SUMIT MOUNT 3
SUMIT MOUNT 4
SUMIT MOUNT 5
SAI SANTOSHI
SUMIT RESIDENCY
SUMIT PROVINCE I
SUMIT PROVINCE II

- **NUVEM**

SUMIT BELLS II
SUMIT BELLS III





PONDA
DELIVERED WITH OC IN JULY 2024



NUVEM
GOA RERA POSSESSION DECEMBER '24

Thank You



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